

The CORDIA logo, consisting of a white stylized infinity symbol followed by the word "ORDIA" in white uppercase letters, set against a background of a modern apartment building with a yellow overlay.

1H2025 Results and Outlook (Polish Bond Program)

October 2025



[CORDIAPOLSKA.PL](https://cordiapolska.pl)
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AGENDA

1. 1H2025 HIGHLIGHTS
2. MARKET OVERVIEW
3. CORDIA INTERNATIONAL – OPERATING RESULTS
4. CORDIA POLAND – OPERATING RESULTS
5. FINANCIAL OVERVIEW
6. MARKET OUTLOOK & STRATEGY
7. APPENDIX

1. 1H2025 HIGHLIGHTS



Handovers & Sales*

277 units delivered

-31,6% y/y

676 units sold

+47,6% y/y

Gross Profit Margin

36,6% in CORDIA* in 1H2025

vs 34,9 % 1H2024

Net Profit

PLN 92m

vs PLN 130m in 1H2024

-29,0% y/y

Strong Balance Sheet

Consolidated Leverage Ratio

25,4 % eoy 1H2025 vs

20,7 % eoy FY2024

Issuer's Debt to Equity Ratio

0,51 eoy 1H2025 vs 0,33 eoy FY2024

High reserves & liquidity

**1 427 PLN m in reserves for
bond and loan repayments**

+4,4% vs Dec 2024

Market stabilisation

Demand rebounding (HU)

Prices increase (HU, PL, RO)

Construction costs mainly

stable/slightly increasing

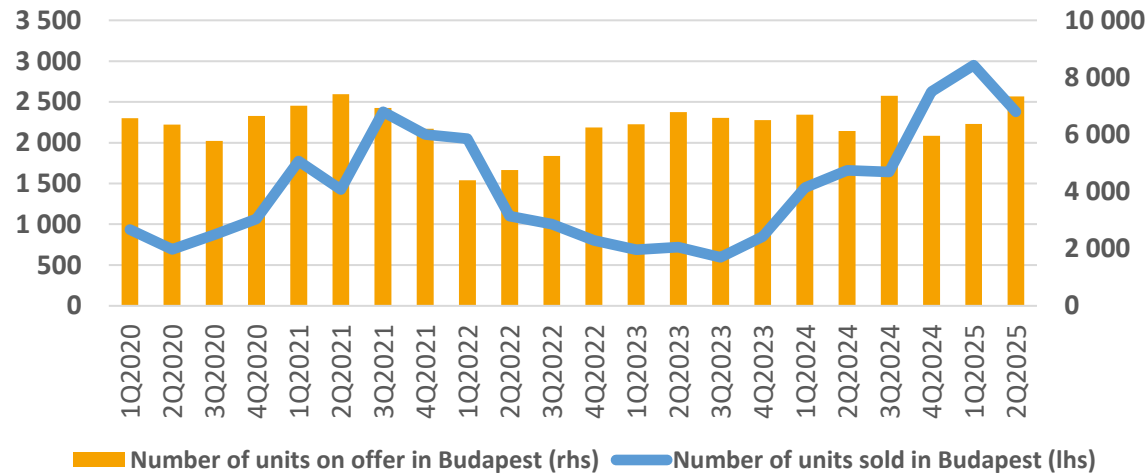
* Including handovers and sales in JV's.

2. MARKET OVERVIEW



PRIMARY RESIDENTIAL MARKET IN BUDAPEST

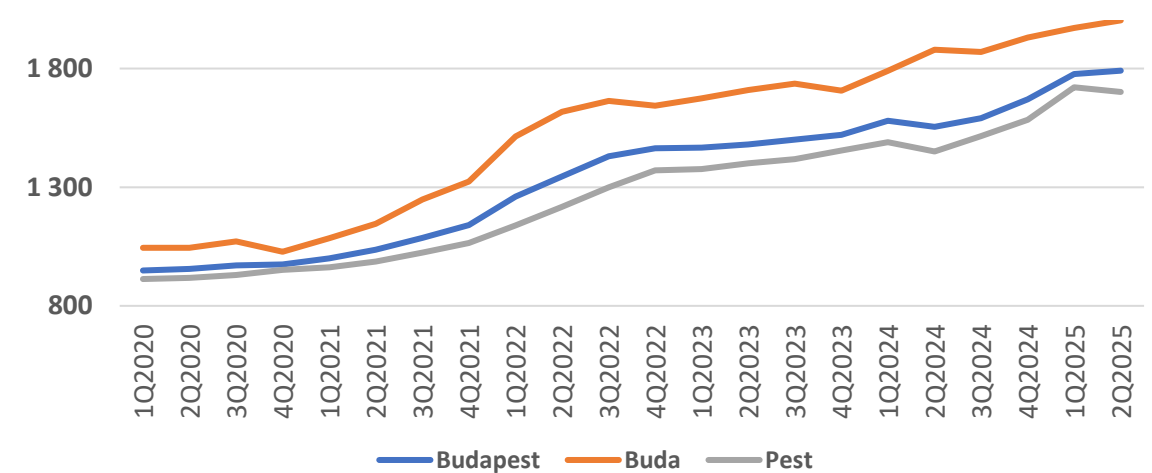
New built apartments market size in Budapest



Source: CORDIA, JLL

- In the first half of 2025, sales stayed strong, continuing the momentum from late Q4 2024. After reaching a record 2 950 transactions in Q1, activity eased slightly in Q2 to 2 380 units but remained high. Altogether, 5 330 units were sold in 1H 2025 — a 71,4% increase compared with the same period in 2024.
- A more favourable economic climate — including easier credit access, the return of the CSOK Plus housing program, and a reduced 10% down payment for first-time buyers — revived postponed demand and strengthened owner-occupier activity. Declining bond yields drove investors toward residential property, keeping demand and sales strong in early 2025.
- The strong year-end demand in 2024 reduced the supply of new apartments in Budapest to just under 6 000 units. Strong Q1 2025 activity cleared most remaining stock, but as demand eased in Q2, available units rose to about 7 340 by early July — 23% more than in December 2024.

Average offer price per sqm on primary market (tHUF)

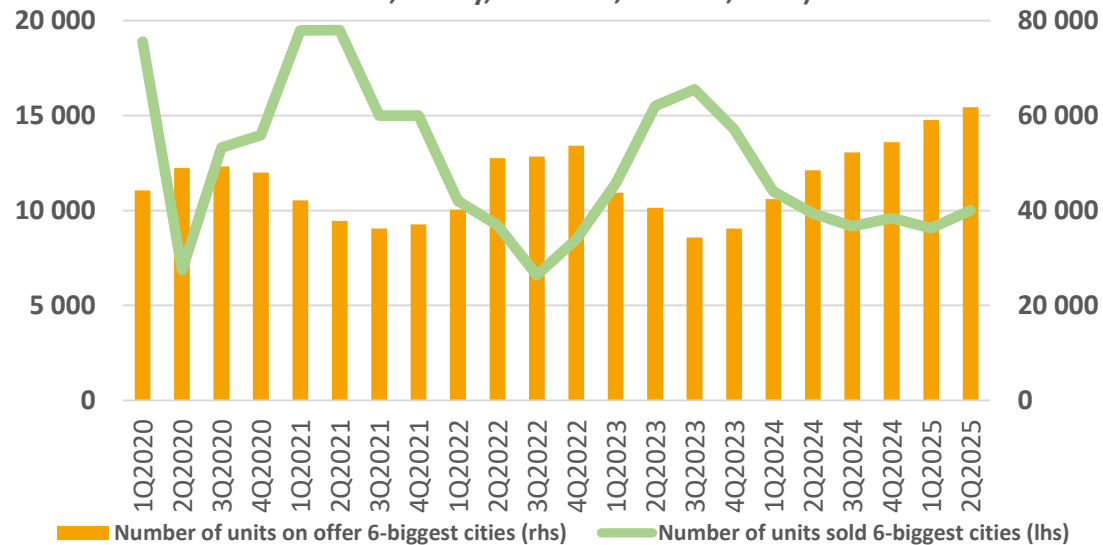


Source: CORDIA, JLL

- Budapest's primary market started the year with a price increase. The housing market recorded a strong 6.4% quarter-on-quarter price increase in Q1 2025. At the end of 1H 2025, the average offer price of newly built apartments in Budapest accounted for 1 791 000 HUF/sqm (19 027 PLN/sqm), which means 15,2% increase compared to 1 555 000 HUF/sqm (16 970 PLN/sqm) in 1H2024.
- In non-exclusive projects on the Buda side, the average offer price reached 2 003 000 HUF/sqm (21 279 PLN/sqm) which was 6,5% higher than in 1H 2024 — 1 880 000 HUF/sqm (20 517 PLN/sqm).
- In contrast, on the Pest side, the average price amounted to 1 701 000 HUF/sqm (18 071 PLN/sqm) by the end of June 2025, with an increase of 17,3% compared to the same period year-to-year 1 450 000 HUF/sqm (15 825 PLN/sqm)

PRIMARY RESIDENTIAL MARKET IN POLAND

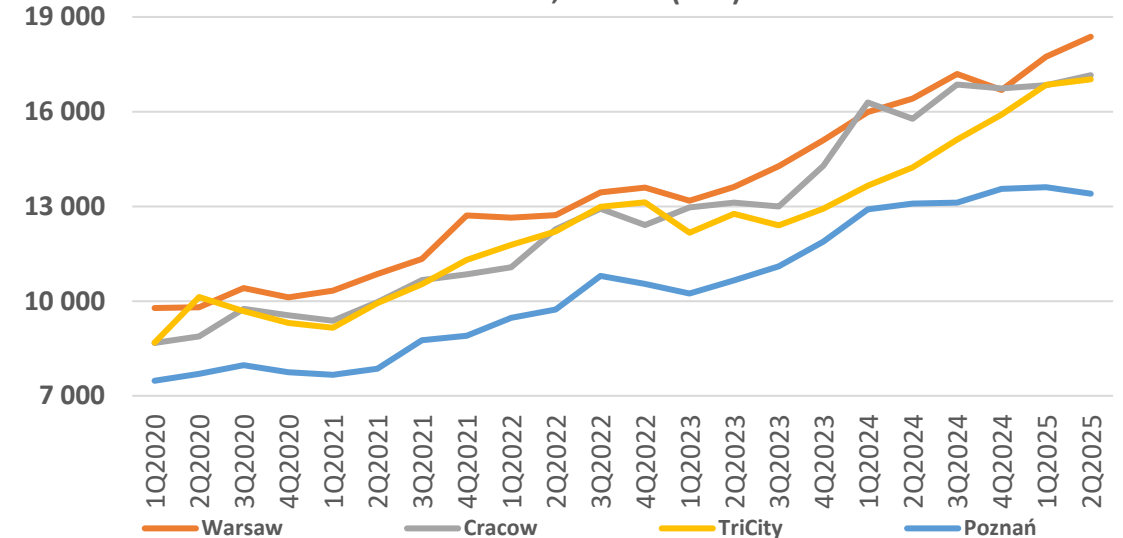
New built apartments market size in 6 biggest cities in Poland (Warsaw, Cracow, Tricity, Wroclaw, Poznan, Lodz)



Source: JLL

- According to a report by JLL for the Residential Market in Poland for 2Q 2025, there were approximately 19 070 primary market transactions in the six largest markets in Poland during 1H 2025, reflecting a decrease by 8,5% compared to 1H 2024. Despite high borrowing costs and weak investment demand, the market showed signs of improvement in Q2 2025.
- As borrowing conditions eased and expectations of more rate cuts grew, mortgage demand rose—June volumes were up 37,9% year-on-year, per BIK.
- Q3 brought stronger CPI data, with July inflation hitting the NBP's target range for the first time since 2021.
- Number of units on offer at the end of Q2 2025 in the 6 largest residential markets in Poland amounted to approximately 61 700 units, which is an increase by 27,4% compared to the same period in 2024.

Average new-built transaction price per sqm in Warsaw, Tricity, Cracow, Poznan (PLN)

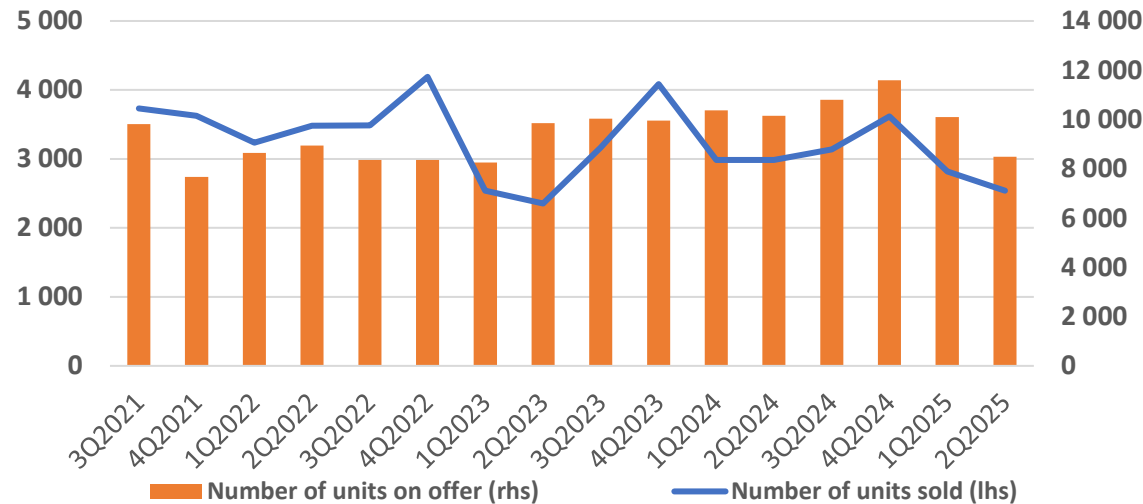


Source: JLL

- Despite the decline in sales in the 1H 2025, the primary market transaction prices increased in the majority of the cities where the Group is present.
- The highest growth was observed in Warsaw, where the average prices in 2Q 2025 amounted to 18 373 PLN/sqm, accounting for 10,1% increase compared to 4Q 2024.
- Price dynamics in 1H 2025 in Tricity was also notable with a 7,0% rise, driving prices to 17 024 PLN/sqm. The prices in Cracow and Poznań were relatively stable in 1H 2025, with 2,5% growth (to 17 155 PLN/sqm) and -1,2% drop (to 13 400 PLN/sqm) respectively. The prices above represent the asking prices of apartments sold during 1H 2025.

PRIMARY RESIDENTIAL MARKET IN BUCHAREST

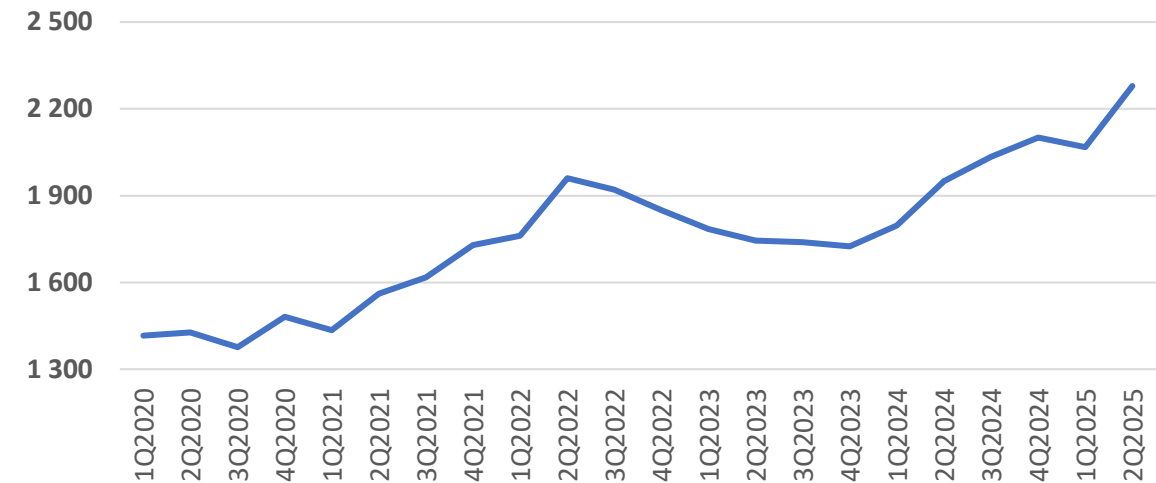
Number of residential units sold (lhs)* and number of units on offer (rhs) in Bucharest



Source: JLL, CORDIA*

- According to the Group's estimates, approximately 5 360 new apartments were sold during the first six months of 2025 in Bucharest, marking decline of approximately 10% compared to the 5 970 units sold during 1H 2024.
- The transaction volume in 1H 2025 was driven by ongoing inflation and persistently high interest rates, which had a negative impact on the availability of mortgage lending, leading to a decline in demand.
- As of the end of June 2025, approximately 8,500 new units were available for sale, representing a 27% decrease compared to the beginning of the year.

Average new-built transaction price per sqm in Bucharest (EUR)



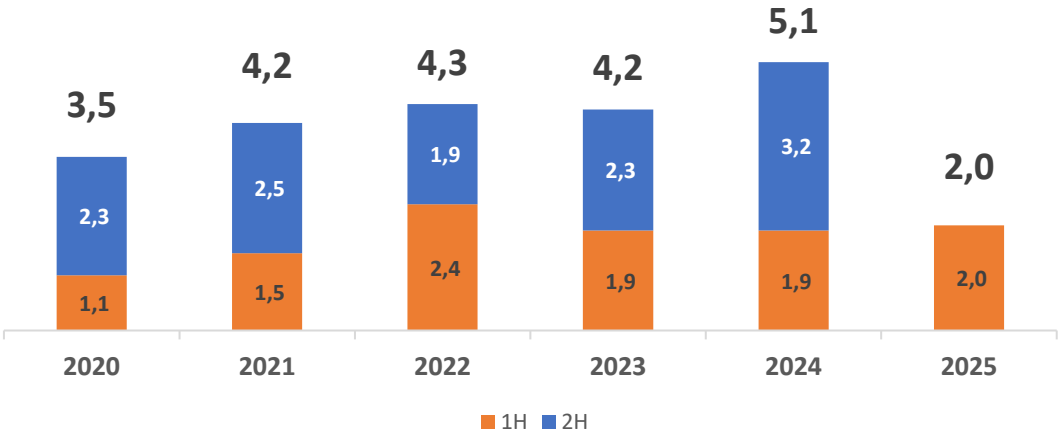
Source: JLL*

- Primary market transaction prices in Bucharest marked a strong increase during 1H 2025, beginning from 1Q 2024. Transaction prices on the primary market in Bucharest reached EUR 2 278 (PLN 9,668k) per sqm by the end of 1H 2025, marking a strong 8,5% increase compared to the beginning of the year. Although this price growth occurred in an environment of relatively low sales volume in Q2 2025, it was primarily driven by limited supply and rising construction costs
- Moreover, worries about impending price increases—fueled by expected rises in VAT rates—have created an environment in which developers have been able to justify and implement higher prices, often driven by speculative behaviour rather than underlying market fundamentals.

*Market overview & business environment ROMANIA Source: Cordia Group, iO Partners / JLL The chart below presents the number of transactions and number of new units supplied annually in Bucharest since 3Q2021

BtR MARKET IN THE UK AND RESIDENTIAL MARKET IN COSTA DEL SOL

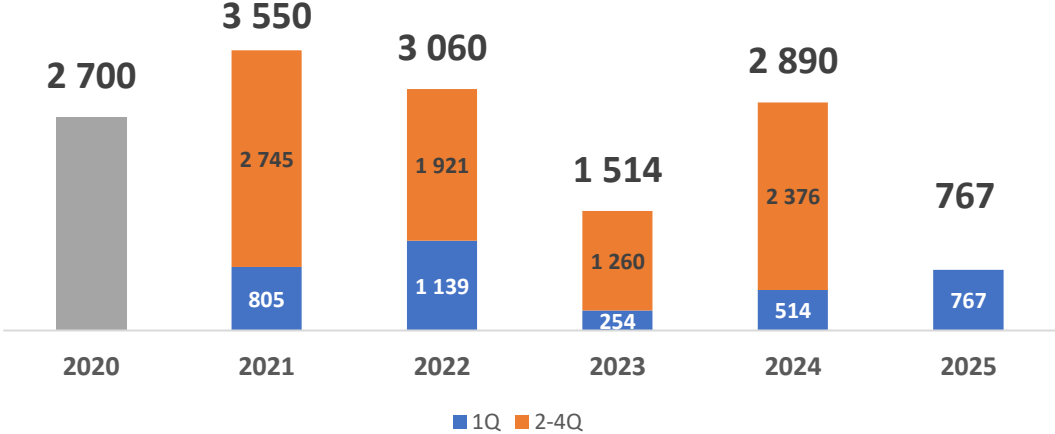
UK BtR investment volumes (bn GBP)



Source: CORDIA

- The UK's Build-to-Rent (BtR) sector recorded GBP 2,0 bn of investment in the first half of 2025, edging slightly above the GBP 1,9 bn transacted during the same period in 2024. Although activity has not reached the levels of late 2024, investor appetite remains solid, underpinned by improving financing conditions.
- Interest rates eased in early 2025, improving financing conditions, though borrowing costs remained historically high. Strong competition among lenders lowered margins and increased leverage, helping sustain market liquidity. On the rental side, growth has settled into a more moderate trajectory compared to the sharp increases of prior years.
- Zoopla reports that UK rents rose 2.8% year-on-year to April 2025, reflecting a better balance between demand and affordability. Knight Frank expects rental growth of about 4% for 2025, suggesting steady yet more moderate momentum.

New-built units delivered in Costa del Sol*



- Includes primary and secondary market transactions of building not older than 5 years
- Source: CAI Soluciones de Ingenieria

- According to data published by Ministry of Public Works (MITMA), approximately 767 new residential units were transferred in the regions of Marbella, Fuengirola, and Mijas in Q1 2025. While down from the Q4 2024 peak of 1 135 units, activity remains 49% above Q1 2024 levels, reflecting continued market recovery — supported by strong housing demand and improved macroeconomic conditions in Spain, including lower financing costs.

Average offer price in projects directly competing with Cordia's project :

- **Fuengirola** – prices rose to EUR 4 800 per sqm, up 16,7% from year-end levels;
- **Marbella** – prices stood at EUR 10 700 per sqm, representing a moderate decline of 2,7% relative to 4Q 2024
- **Mijas** – prices decreasing 4,9% to EUR 5 800 per sqm over the same period.

PRICES AND COSTS ON KEY MARKETS

			
	Budapest	Warsaw ²⁾	Bucharest ²⁾
Average gross price / sqm of unit ¹⁾	19 027 PLN	18 373 PLN	14 423 PLN ⁶⁾
Average construction net cost / sqm of units ¹⁾	10 411 PLN	8 000 PLN	6 787 PLN
Average land net cost / sqm of unit ¹⁾	2 656 PLN	5 000 PLN	2 333 PLN
Typical payment schedule	25% on construction start / 75 % on handover	stage payment	15% on preliminary agreement / 85% after construction end
Typical reservation and cancellation fee	reservation up to 6 400 EUR / cancellation fee up to 25%	cancellation fee 4% after preliminary agreement	15%, customer loses reservation fee
# of New Units sold Yearly 3y average (Last 12m)	5 788 (9 599)	14 418 (12 634)	12 634 (12 113)
Price per sqm y/y growth (2Q 2025)	12%	12%	3%
Av. Monthly Net Earnings in 2Q 2025 (growth y/y)	6 019 PLN (+3%)	7 650 ⁴⁾ PLN (+8%)	6 000 PLN (+5%)
VAT for residential units	5% ⁵⁾ /27%	8%	9% ³⁾ / 19%

1) recalculated to usable area per sqm

3) for apartments up to EUR 120 000

5) for apartments up to 150 sqm

2) prices for shell and core; in Budapest price includes fit outs

4) earnings in enterprise sector

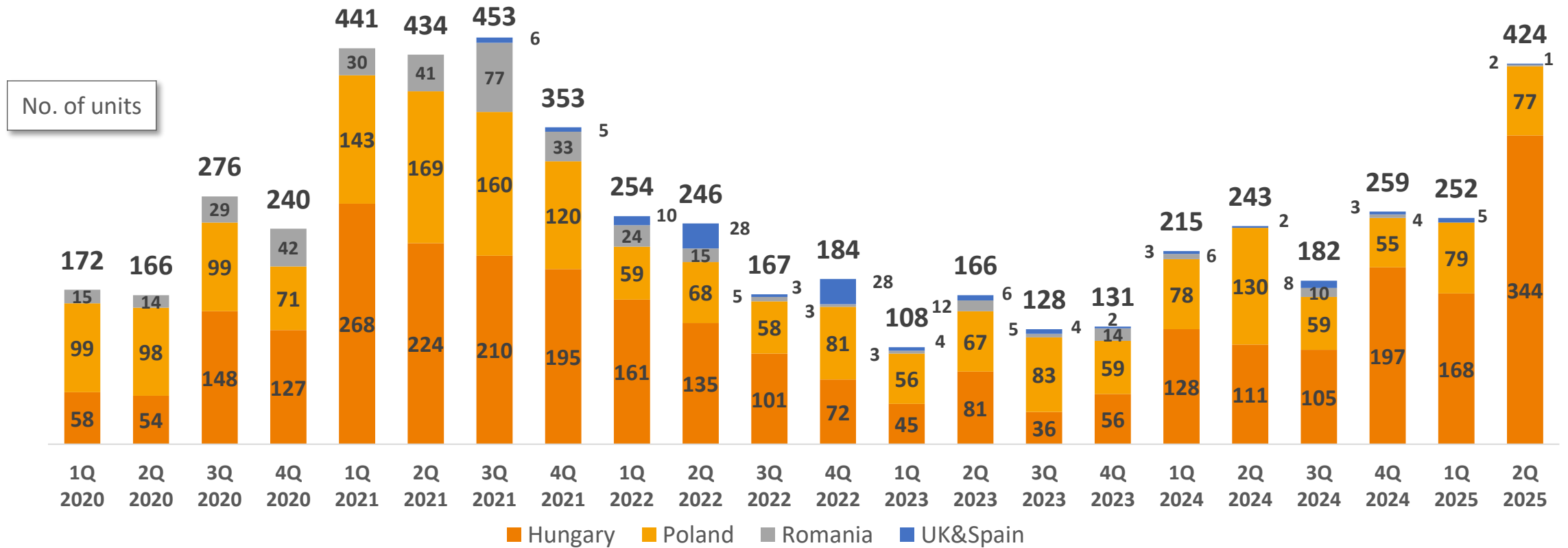
6) premium segment

3. CORDIA INTERNATIONAL OPERATING RESULTS



CORDIA SALES VOLUMES QUARTERLY

Significant growth in CORDIA's sales in 1H2025 vs 1H2024



• Numbers for 1Q 2020 doesn't include sales of 103 units in Polnord (consolidation since 10.04.2020)

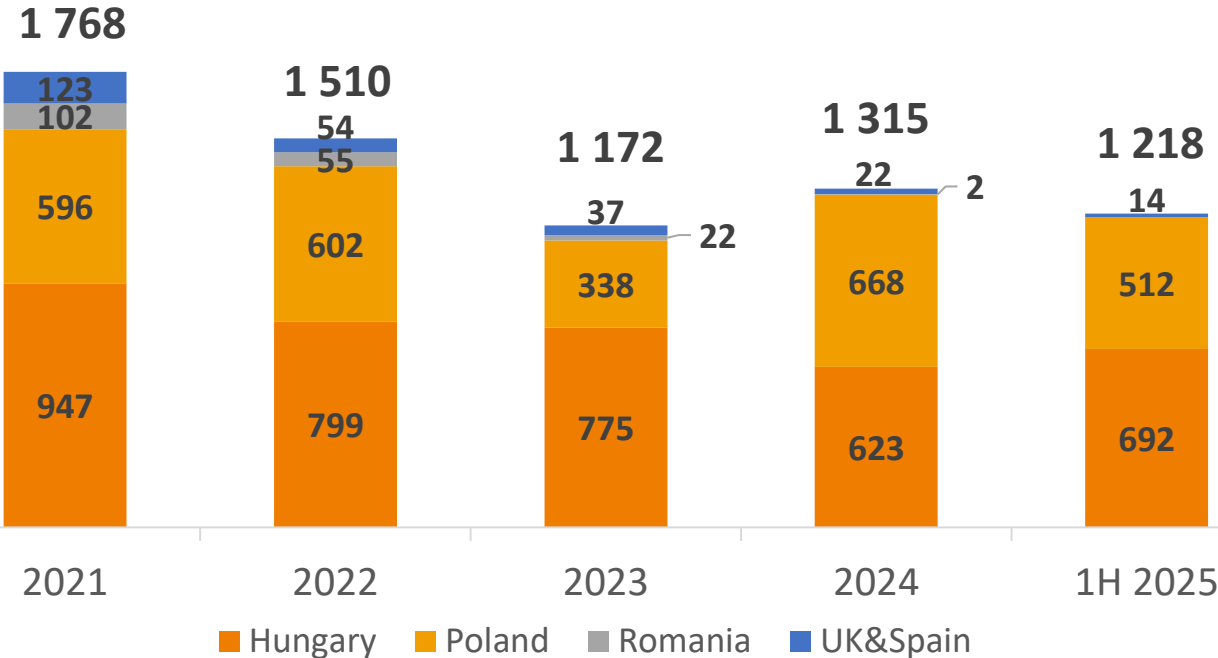
- **Increase in CORDIA's total sales in 1H2025 by 48% (y/y).**
- Hungary – growth by 114% y/y due to recovering demand and a wider range of offer
- UK&Spain – growth by 20% y/y

CORDIA

CORDIA UNITS AVAILABLE FOR SALE AT THE END OF 1H2025

Starting of new projects accelerates in 2025

No. of units



- **11 projects** under construction with active sales as at the end of June 2025

- Units available for sales decrease in 1H 2025 vs 2024 by 7% driven by strong demand

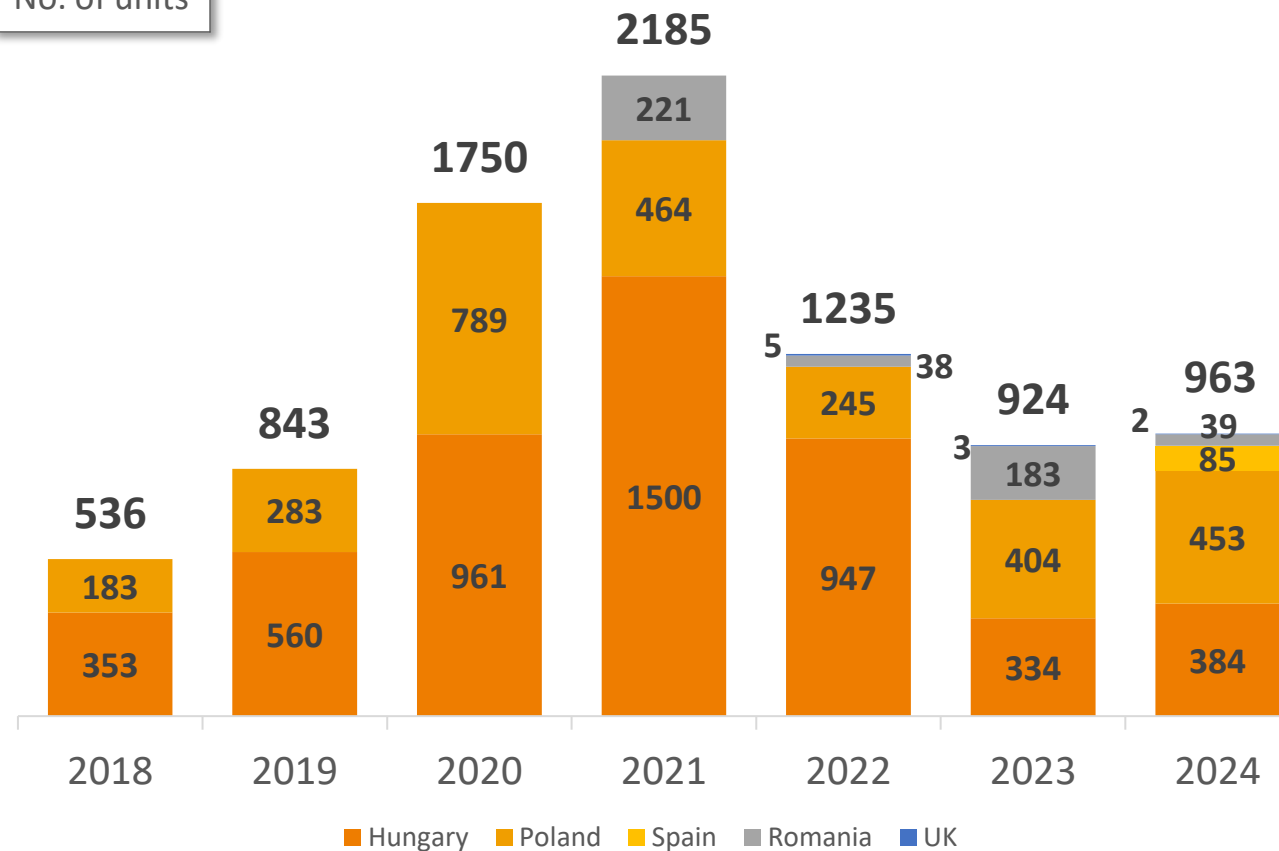
- In total **5 projects** are planned to be launched in 2H 2025 for the total of **633 units**

Units available for sale	2024	1H2025	Change
Hungary	623	692	11%
Poland	668	512	(23%)
Romania	2	0	(100%)
UK&Spain	22	14	(36)%
CORDIA Group	1 315	1 218	(7%)

CORDIA HANDOVERS IN 1H2025

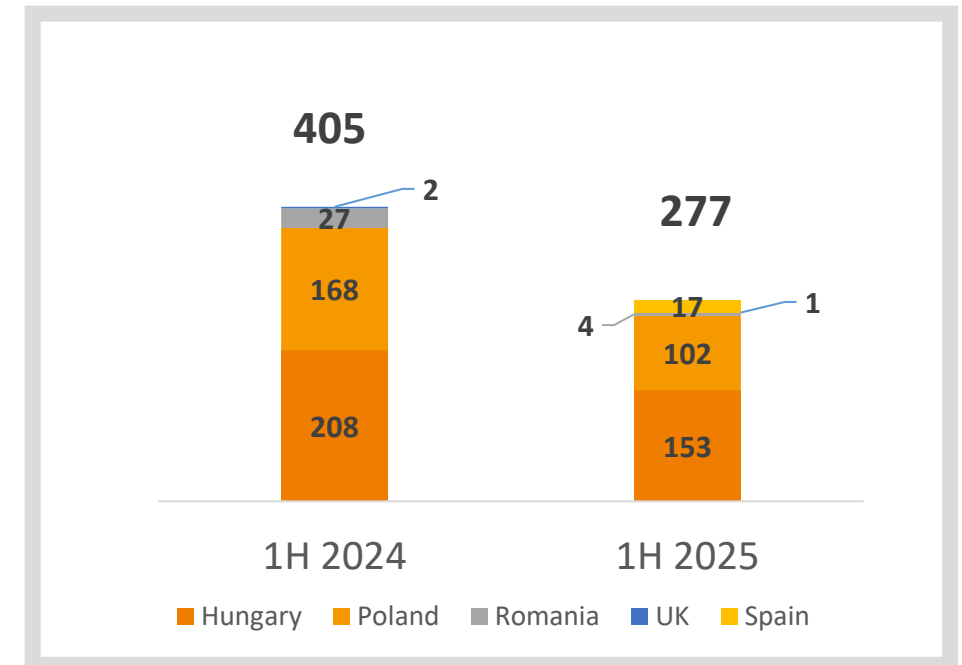
Handovers in 2025 driven by few projects launched in 2023

No. of units



- In 1H2025 CORDIA completed 1 projects: Corvin Next in Hungary (Budapest).

- Figures on the charts include total handovers in JV's, sold by CORDIA: 2020 – 79; 2021 – 324; 2022 – 123; 2023 – 24; 2023 – 24; 1H2023 – 21; 1H2024 – 1; 1H2025 – 0 ;



* not audited data, forecast based on management accounts

CORDIA is active in eight European agglomerations



Source: Issuer

Projects under preparation by location

Country	Number of projects*	Number of units	NSA
	#	#	Sqm
Hungary	14	2 983	216 859
Romania	8	1 487	101 697
UK	3	557	33 349
Spain	4	294	36 529
Poland	21	2 945	166 478
TOTAL	50	8 266	554 642

Projects under acquisition by location

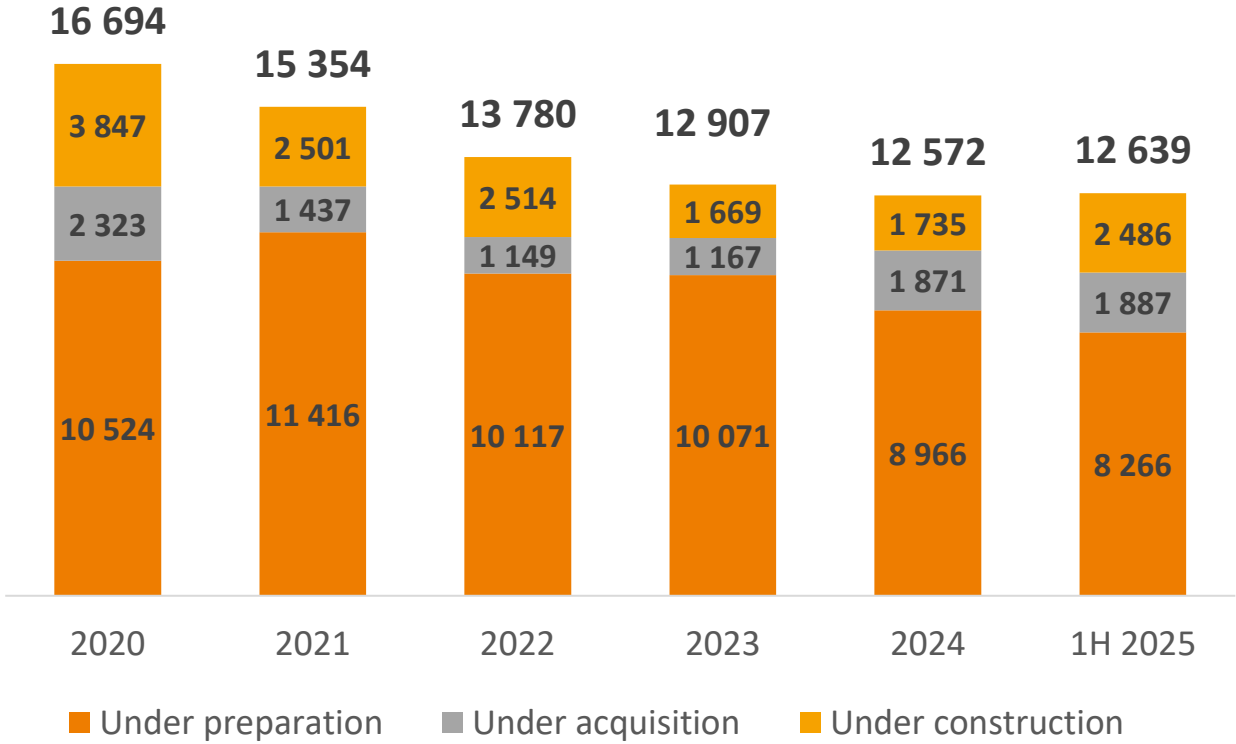
Country	Number of projects*	Number of units	NSA
	#	#	Sqm
Romania	4	1 178	88 487
Spain	2	450	43 097
Poland	1	259	14 327
TOTAL	7	1 887	145 911

* Each project phase treated separately

PROJECTS IN THE PIPELINE AT THE END OF 1H2025

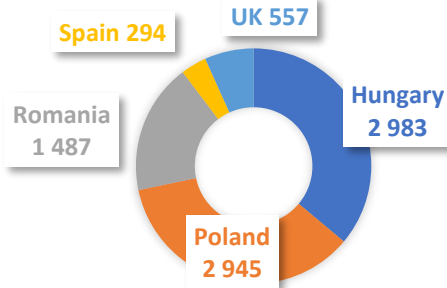
Strong pipeline of 12 639 units

No. of units

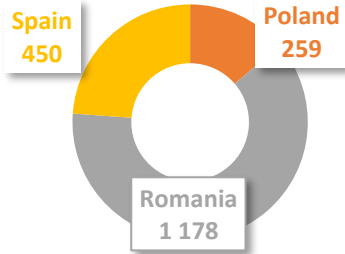


Our pipeline covers 7+ years of sales

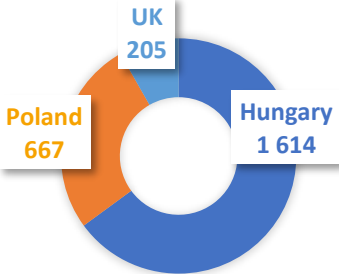
UNDER PREPARATION



UNDER ACQUISITION



UNDER CONSTRUCTION



PIPELINE IN UNITS VS GDV AT THE END OF 1H2025

Pipeline in units

12 639 units



Under preparation Under acquisition Under construction

Pipeline in Gross Development Value

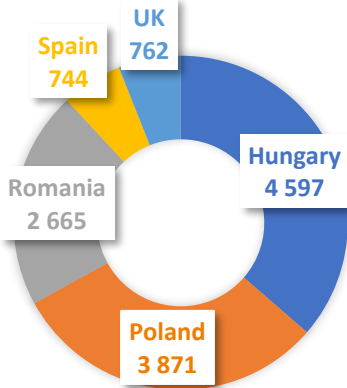
PLN 16,5bn



Under preparation Under acquisition Under construction

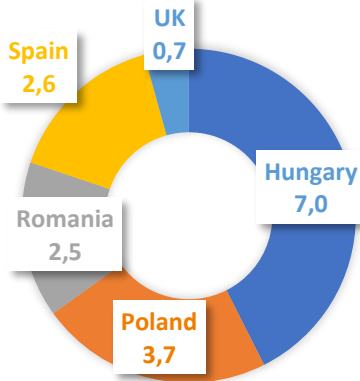
No. of units

PIPELINE BY COUNTRY



PLN bn

PIPELINE BY COUNTRY



AVERAGE LANDBANK COST VS MARKET ON KEY MARKETS

			
	Budapest	Warsaw ²⁾	Bucharest ²⁾
	MARKET JUNE 2025		
Average gross price / sqm of unit ¹⁾	19 027 PLN	18 373 PLN	14 423 PLN ³⁾
Average net price / sqm of unit ¹⁾	10 411 PLN	8 000 PLN	6 787 PLN
Average land net cost / sqm of unit ¹⁾	2 656 PLN	5 000 PLN	2 333 PLN
	CORDIA DECEMBER 2024		
Average land cost / sqm of unit ¹⁾			
ONGOING AND UNDER PREPARATION PROJECTS	930 PLN	1 435 PLN	410 PLN

- Very low land cost/sqm as a result of restrictive landbank acquisition policy assuming at least 20% IRR for the project.
- Geographical diversification of CORDA allows to choose the most attractive land plots in terms of returns, depending on current market situation.

1) recalculated to usable area per sqm
3) premium segment

2) prices for shell and core; in Budapest price includes fit outs

KEY PROJECT – MARINA CITY PHASE 3 RECENTLY LAUNCHED



Marina City Phase 3

Units: **184**

NSA: **14 522 m²**

Launched in: **1Q 2025**

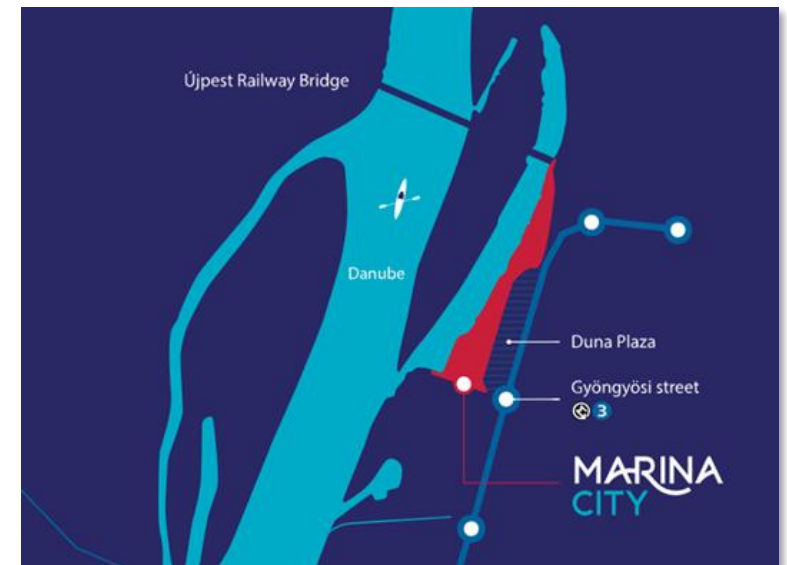
Completion: **2Q 2028**

MARINA CITY – OUR FLAGSHIP PROJECT IN BUDAPEST

Uniquely situated on the banks of Danube, 15 min from the city center.

- 1 200 meters of direct waterfront
- 90 000 m² car-free, green area
- Top quality infrastructure

>2 400 units; > 130 000 sqm NSA



ONGOING PROJECTS ex. POLAND AT THE END OF 1H2025



Marina 1

City: **Budapest**

Units: **185** NSA: **14 520m2**

Units available for sale: **59**

Planned completion: **2027**



Woodland II

City: **Budapest**

Units: **269** NSA: **15 953m2**

Units available for sale: **188**

Planned completion: **2027**



Thermal Zugló 5

City: **Budapest**

Units: **198** NSA: **13 219m2**

Units available for sale: **116**

Planned completion: **2027**

Ongoing projects ex. Poland at the end of 1H2025

City	Country	No. of investments	Number of units	NSA
		#	#	#
Budapest	Hungary	9	1 547	106 035
Birmingham	UK	2	205	10 341
TOTAL		11	1 752	116 376

ONGOING PROJECTS ex. POLAND AT THE END OF 1H2025



Lampworks (BtR)
City: **Birmingham**
Units: **151** NSA: **8 988m2**
Units available for sale: **151**
Planned completion: **2027**



Bradford Works
City: **Birmingham**
Units: **54** NSA: **1 353m2**
Units available for sale: **54**
Planned completion: **2027**

Sasad Resort Sky
City: **Budapest**
Units: **128** NSA: **4 730m2**
Units available for sale: **54**
Planned completion: **2027**



PROJECTS COMPLETED ex. POLAND IN 1H2025



Corvin Next by Cordia

City: **Budapest**

Units: **100** NSA: **5 514m²**

Units available for sale: **17**

- During the Reported Period, the Group completed the construction works of one project in Hungary with **5 514** sqm of Net Saleable Area representing **100** units, of which **83** have already been sold

4. CORDIA POLAND OPERATING RESULTS



Handovers & Sales*

102 units delivered

-39% y/y

156 units sold in 1H2025

-25% y/y

Revenue

PLN 377m

of revenue in Poland in 1H2025

+24% y/y

Operations

Flatta Wilanow launched in 1Q2025

Ready to launch 2 new projects in
Poland

New land plot purchase in **Poznan**
in September 2025

Gross profit

PLN 35,6m

in Poland in 1H2025

with **33,3% Gross Profit Margin**

Gross Margin

33,3%

vs 34,7% in 1H2024

Market correction

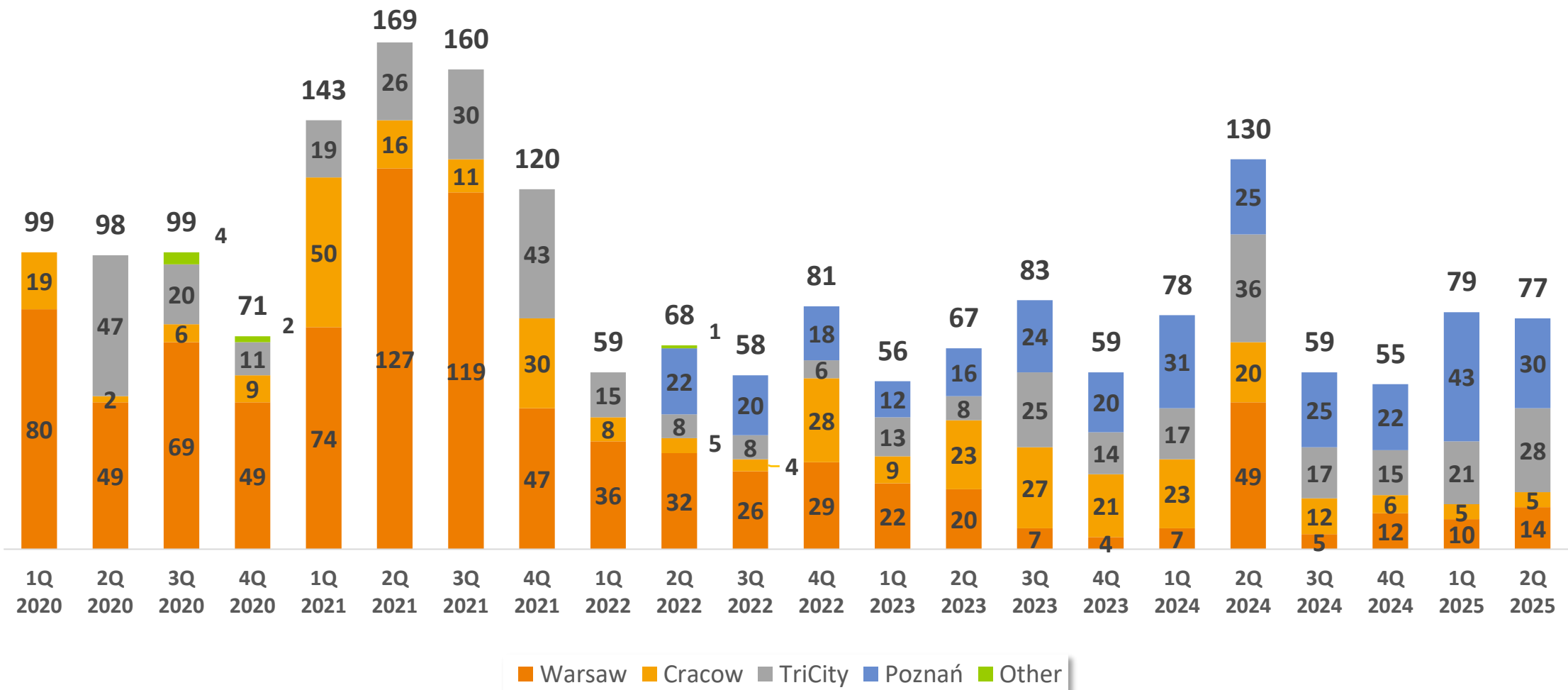
Sales volume down 8%

Prices up, driven by
increasing construction costs

* Including handovers and sales in JV's.

QUARTERLY SALES VOLUMES IN POLAND BY CITY

1H2025 growth vs 2H2024 driven by new project launched



POLAND - ONGOING UNITS AT THE END OF 1H2025



Craft by Cordia

City: **Cracow**

Units: **95** NSA: **4 116m2**

Units available for sale: **60**

Planned completion: **2026**



Ihi Mokotów (Bokserska)

City: **Warsaw**

Units: **225** NSA: **13 312m2**

Units available for sale: **176**

Planned completion: **2026**



Haffnera Residence

City: **Tricity**

Units: **133** NSA: **8 002m2**

Units available for sale: **75**

Planned completion: **2026**

Ongoing projects in Poland at the end of 1H2025

Location	Number of projects	Number of units	NSA
Warsaw	2	239	15 070
TriCity	1	133	8 002
Cracow	1	95	4 116
Poznan	1	200	9 573
TOTAL	5	667	36 761

POLAND - ONGOING UNITS AT THE END OF 1H2025



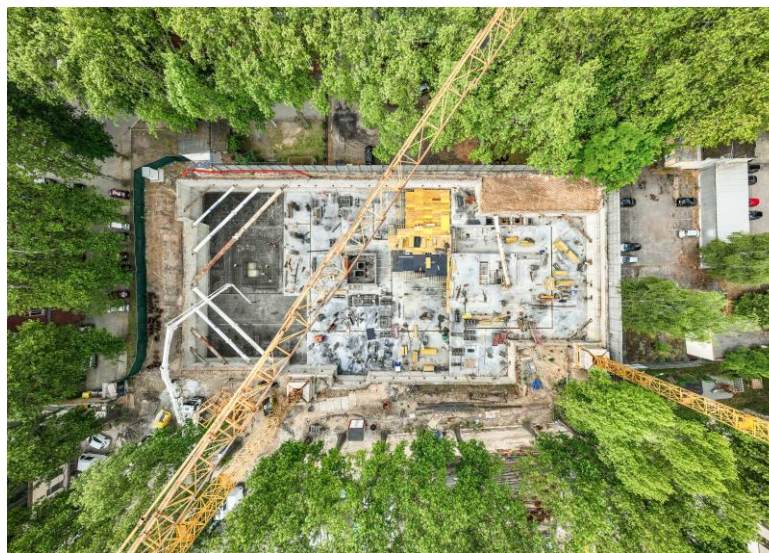
Flatta

City: **Warsaw**

Units: **14** NSA: **1 758m²**

Units available for sale: **14**

Planned completion: **2026**



Modena 2

City: **Poznan**

Units: **200** NSA: **9 573m²**

Units available for sale: **153**

Planned completion: **2027**

Top-quality landbank in all the cities in Poland

Warsaw



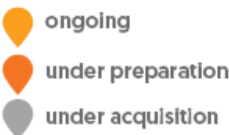
Cracow



Poznan



Tricity



Source: Issuer

- Land plots in Cracow, Poznan and Tricity in top locations involving prestigious districts, city centers or close proximity to the seaside
- The biggest landbank is in Warsaw with the major part located in Wilanów district
- In September 2025 Group bought in Poznan new land plot Piekary

Project category	Number of projects*	Number of units	NSA
	#	#	sqm
Ongoing	5	667	36 761
Under preparation	9	2 945	166 478
Under acquisition	1	259	14 327
TOTAL	15	3 871	217 566

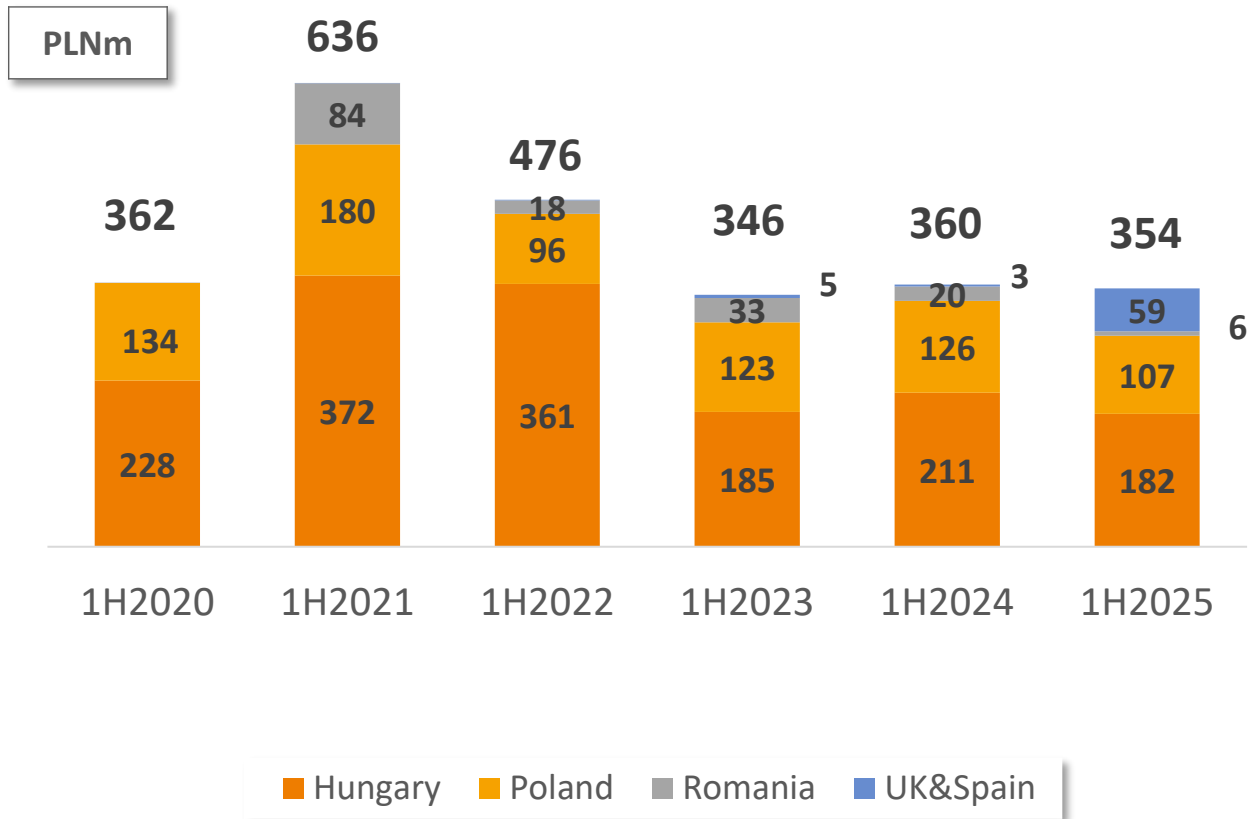
* Each project phase treated separately

5. FINANCIAL OVERVIEW



CORDIA REVENUES IN 1H2024

Stable revenue in PLN (-1%) driven by (+4,3%) revenue growth in HUF and (-5,9%) HUF/PLN depreciation



- Spain – deliveries in Jade Tower project

- Hungary – lower deliveries by 26% and higher average prices by 16% in PLN

- Poland – lower deliveries by 39% and higher average price by 40% in PLN

Revenue (PLNm)	1H2024	1H2025	Change %
Hungary	211	182	(14%)
Poland	126	107	(15%)
Romania	20	6	(69%)
UK&Spain	3	59	2 010%
CORDIA Group	360	354	(1%)

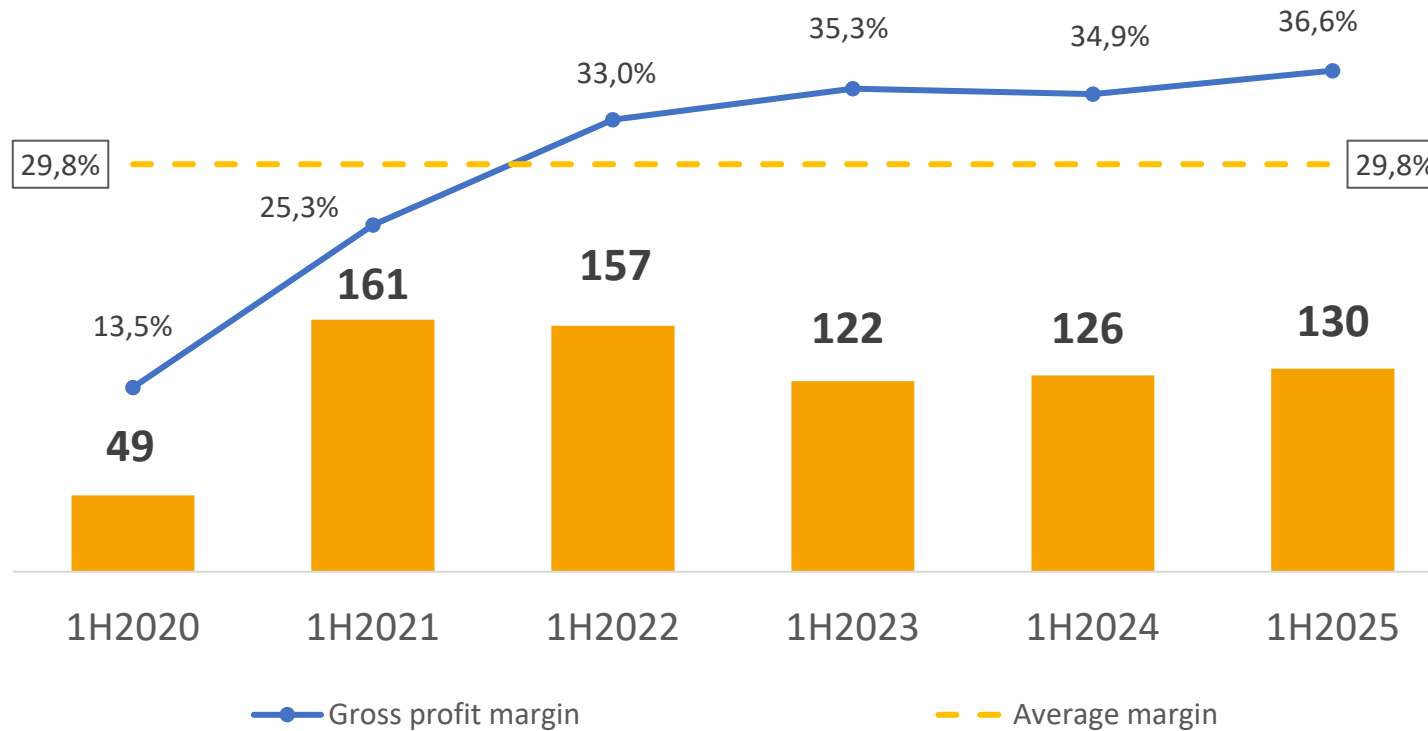
Source: Issuer

Financial Statement data converted at an average exchange rate in the reporting period published by MNB:
 1H2025: 100HUF / 1,05; 1H2024: 100HUF / 1,11 PLN; 1H2023: 100 HUF / 1,22 PLN; 1H2022: 100 HUF / 1,24 PLN; 1H2021: 100 HUF / 1,27 PLN; 1H2020: 100 HUF / 1,27 PLN; 1H2019: 100 HUF / 1,34 PLN;

CORDIA GROSS PROFIT IN 1H2025

Higher gross profit in 1H2025 y/y (% in HUF) with stabilized profitability

PLNm;%

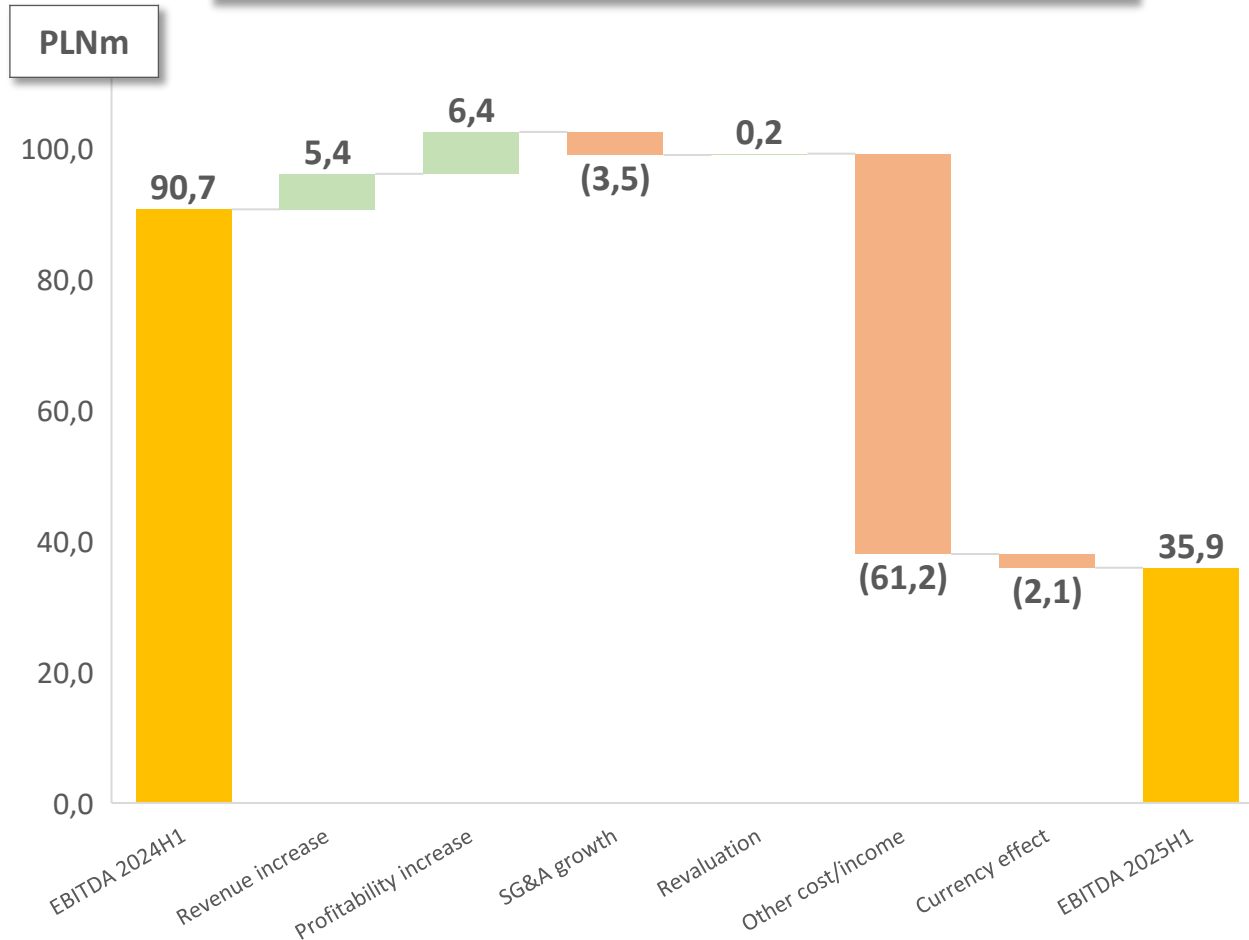


- The gross profit increased to PLN 130 m, that is 3% higher than in 1H 2024; in HUF gross profit increased by 9,7%

Source: Issuer

Financial Statement data converted at an average exchange rate in the reporting period published by MNB: 1H2025: 100 HUF / 1,05 PLN ; 1H2024: 100 HUF / 1,11 PLN; 1H2023: 100 HUF / 1,22 PLN; 1H2022: 100 HUF / 1,24 PLN; 1H2021: 100 HUF / 1,27 PLN; 1H2020: 100 HUF / 1,27 PLN.

EBITDA Bridge: 1H2024 to 1H2025



1H2025 EBITDA change driven by:

- Revenue and Profitability increase by PLN 11,8 m
- **Non-cash** inventory write down PLN 30,4 m
- No significant Other income comparable to PLN 25,7 m we had in 1H2024 (tax refund)

P&L selected financial data (PLNm)	1H2024	1H2025
Revenue	359,7	354,4
Gross profit	125,6	129,8
Operating profit	87,2	33,1
EBITDA	90,7	35,9
Net finance income (expense)	33,8	62,9
Profit before taxation	130,2	95,3
Net profit for the period	129,6	91,9

* Currency effect related to PLN/HUF EBITDA translation

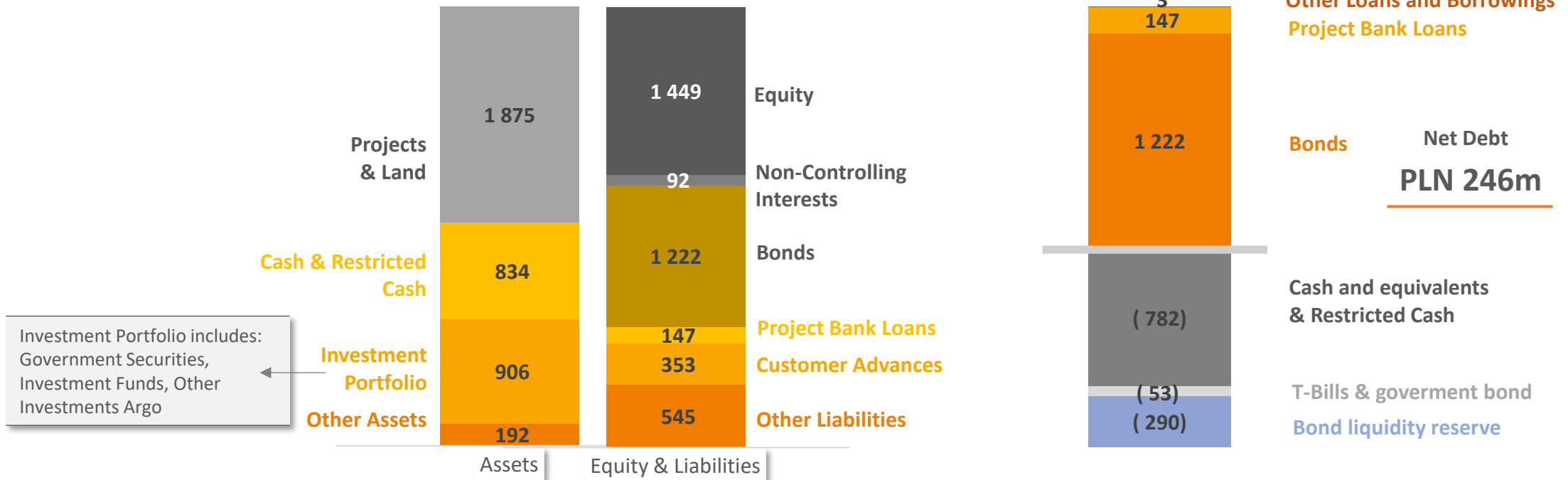
Source: Issuer; EBITDA = EBIT – Depreciation & Amortisation

Financial Statement data converted at an average exchange rate in the reporting period published by MNB: 1H2025: 100 HUF / 1,05 PLN; 1H2024: 100 HUF / 1,11 PLN;

CORDIA SIMPLIFIED BALANCE SHEET (MANAGERIAL APPROACH)

Consolidated CORDIA International at 30.06.2025 [PLNm]

Net Debt at 30.06.2025 [PLNm]



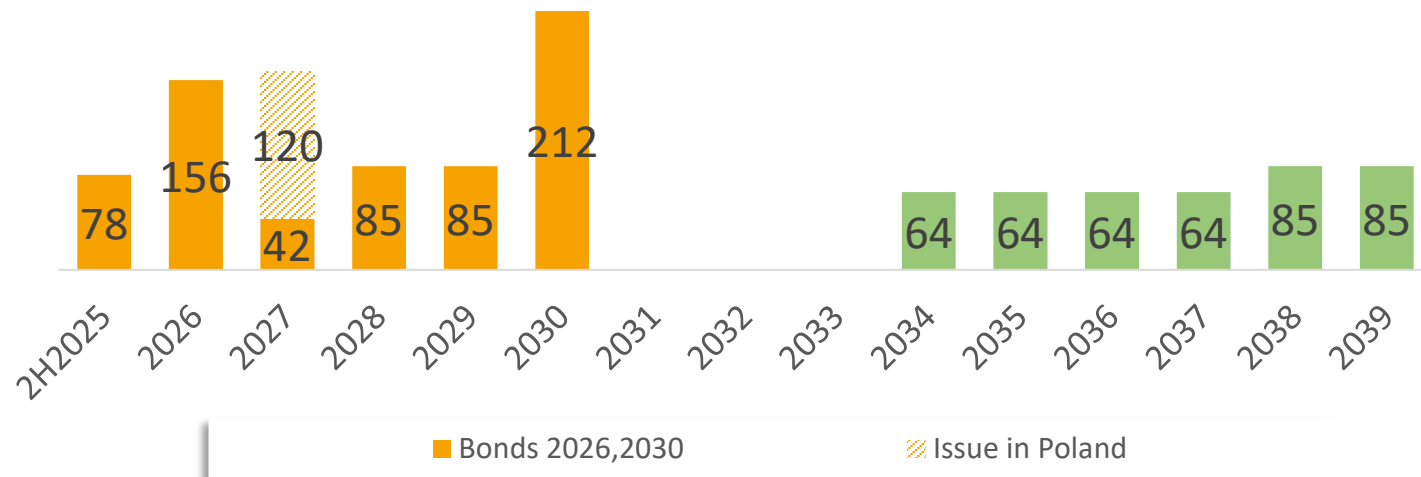
At the end of 1H2025:

- CORDIA's consolidated assets were **PLN 3 807m**, and net debt accounted for **PLN 246m**.
- CORDIA debt consisted of: PLN **147m** project bank loans, **PLN 1 222m** bonds and **PLN 3m** of other loans.
- CORDIA's investment funds were **PLN 290m**, presented at the level of non-current & current assets

CORDIA LONG TERM BONDS

Issue Name	Issue Date	Face Value (HUFm) at 30.06.2025	Maturity	Coupon	Type of interest	Average Yield	Average sales price
CORDIA 2026/I HUF	07.11.2019	22 000	7y	4%	Fixed	3,82%	100,9%
CORDIA 2030/I HUF	27.07.2020	40 000	10y	3%	Fixed	2,46%	104,3%
CORDIA Green Bonds 2039/HUF	08.05.2024	40 000	15y	BUBOR6M+4%	Floating	-	100%
Total :		102 000					
CPF1227/I PLN	18.06.2024	PLN 120,39m	3,5y	WIBOR6M + 4.50%	Floating	-	100%
Total :		113 332					

Bonds face value repayment shedule [PLNm]

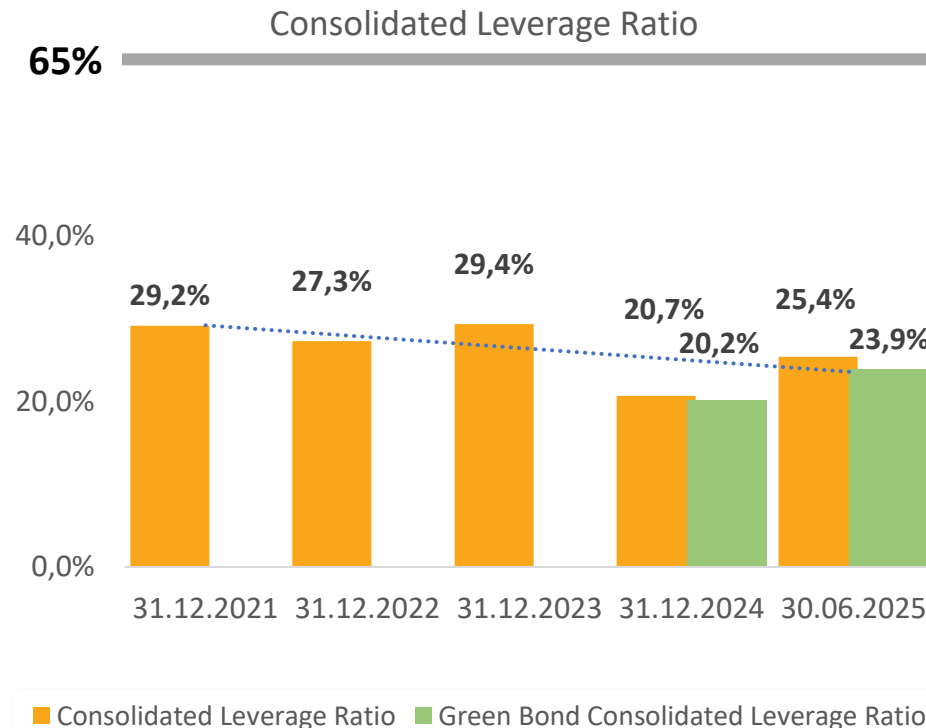


- During the reporting period following bond issues have been amortised /redmeemed:
- CORDIA2026/I – at HUF 7,3bn
- In May 2024 CORDIA issued Green Bonds of HUF 40bn (approximately 454m PLN) with final redemption payment in 2039. Bonds were privately placed to dedicated institutional investor under CORDIA’s Green Finance Framework.
- Green Bonds 2039 amortisation of 15% of face value since May 2034 until May 2037, and 20% of face value since 2038. Coupon paid semi-annually (May, November). Financial undertakings in line with CORDIA2026 and CORDIA2030.
- In June 2024, Cordia issued the second bond issue (CPF1227/I PLN) in Poland of PLN 120,39m with maturity in December 2027, floating interest at WIBOR 6m + 4,5% margin. Bonds are listed on ATS Catalyst market WSE
- Rating: BB by Scope Ratings GmbH published in September, 2019. In December 2023 updated to BB- with maintained the Negative outlook. Scope has also downgraded senior unsecured debt rating to BB- from BB.

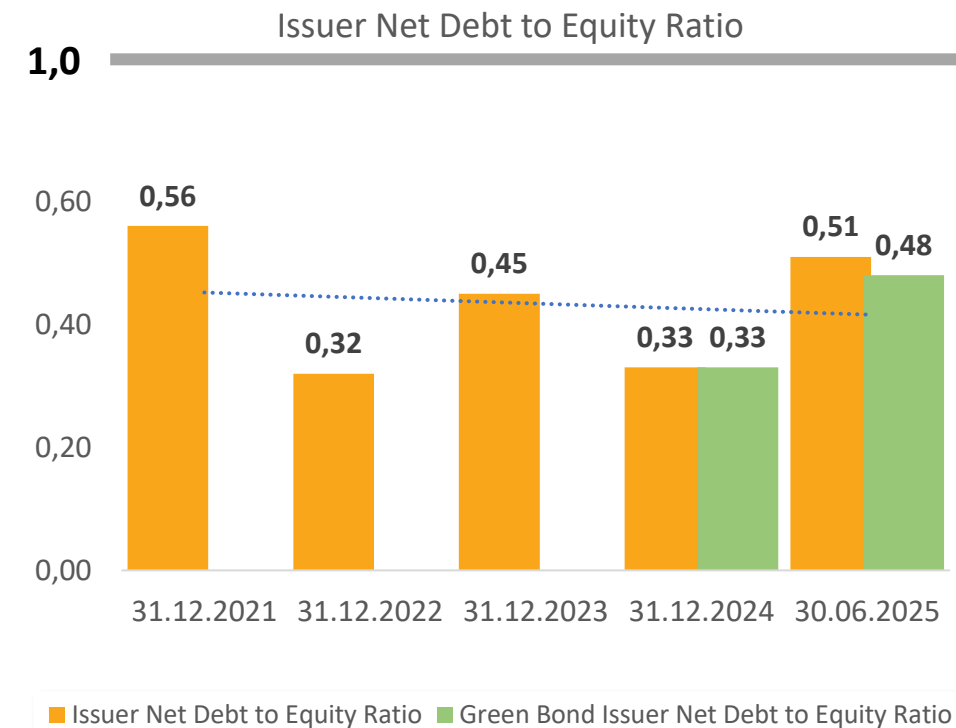
Source: Issuer;

Financial Statement data converted at an average exchange rate published by MNB on the balance-sheet date: 100 HUF / 1,062 PLN.

The Issuer's Undertakings were at safe levels throught the whole period of bonds' issuance



Consolidated Leverage Ratio $\leq 65\%$



Issuer Net Debt to Equity Ratio ≤ 1

Note: Consolidated Leverage Ratio and Issuer Net Debt to Equity Ratio defined as in the IFRS Condensed Interim Consolidated Financial Information (Note 27).
Source: Issuer

6. MARKET OUTLOOK & STRATEGY



Challenges

Obtaining building permits
Geopolitical uncertainty

Positives

Dynamic wage growth
Stable inflation & decreasing interest rates
Capital market access improving
Better economic outlook

Market Outlook

Cyclical recovery in demand underway
Stable/increasing prices
Available construction capacity at reasonable prices

CORDIA STRATEGY

Landbank Large and cheap

- * 10k landbank enough for 7+y pipeline → no need of acquisitions → increased operating CF
- * low acquisition prices → good future earnings
- * limited acquisition since beg. of 2021 → due to returns below our hurdles → cautious strategy pays-off

Sales Quality always sells

- * diversification → geography → not dependent on one country or city
- * high quality projects → good sales even in crisis (e.g. Modena in Poland)
- * smart sales curve → maximizing price of best units

BTR Strong rental growth

- * diversification in business line → different risk/return profile than BtS
- * strong rental growth → declining interest rates → strong potential value creation
- * strong institutional interest

Construction No risk of non- completion

- * we start the project with secured bank loan → construction budget is always fully funded
- * developers who fund projects mainly with client money → risk of not finishing the building in crisis
- * when building is standing → apartments will sell or building can be refinanced

Cost Management Maximizing margins

- * we don't start a project without secured margin → limited supply keeps prices high
- * sales curve in line with construction cost curve → possibility to pass higher cost to higher prices
- * E-tendering for GCs, large budgets reserves, overhead cost reduction → minimising costs

Financing No pressure to refinancing

- * long-term bonds, stable financing → no pressure to refinancing
- * targeting 50m EUR liquidity buffer plus constant 1,5-yr reserve for bond repayments
- * no reliance on client advances in project financing

Strong Balance Sheet Hidden reserves

- * inventory on work-in-progress and completed products → historical cost
- * landbank → historical cost

7. APPENDIX



PROJECTS COMPLETED, 1H2025

In 1H2025 CORDIA completed the construction of 100 units, with NSA of the 5 514 sqm

Project name	Country	City	Completion	NSA TOTAL	Number of units (residential + commercial)	NSA Avaliable for sale, 30.06.2025	Units Avaliable for sale, 30.06.2025	Units handed over, 30.06.2025
			year	sqm	#	sqm	#	#
Corvin Next (Futó 5)	Hungary	Budapest	2025	5 514	100	890	17	46
TOTAL COMPLETED				5 514	100	890	17	46

Source: Issuer

ONGOING PROJECTS ON SALE AT THE END OF 1H2025

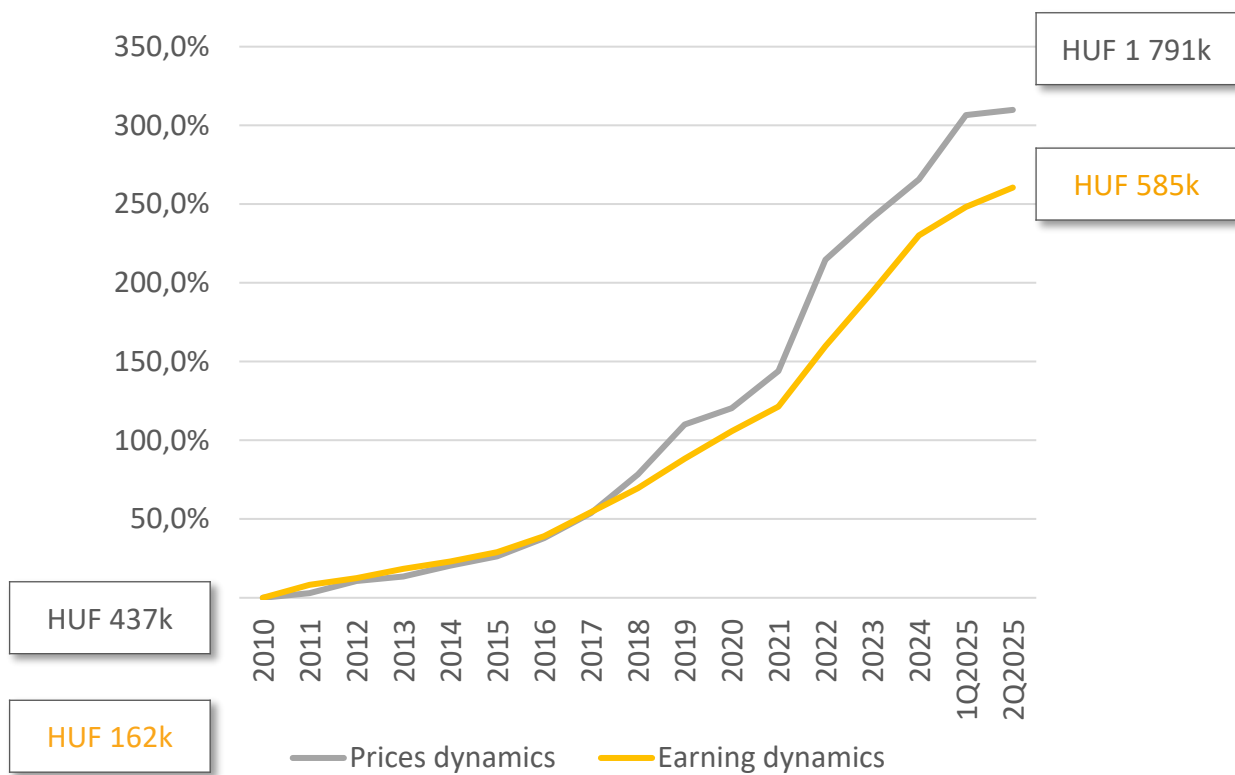
16 ongoing projects at the end of 1H2025 for 2 419 units, with the NSA of 153 137 sqm

Project name	Country	City	Planned completion	NSA TOTAL	Number of units (residential + commercial)	NSA Available for sale, 30.06.2025	Units Available for sale, 30.06.2025
			year	sqm	#	sqm	#
Thermal Zugló 5	Hungary	Budapest	2027	13 219	198	7 910	116
Sasad Resort Sky	Hungary	Budapest	2027	9 788	128	4 730	54
Sasad Resort Sungate	Hungary	Budapest	2027	5 304	74	5 304	74
Sasad Resort Moonlight	Hungary	Budapest	2027	3 705	61	3 705	61
Marina City 1	Hungary	Budapest	2027	14 520	185	5 282	59
Marina City 2	Hungary	Budapest	2027	14 522	191	6 855	85
Marina City 3	Hungary	Budapest	2028	14 522	184	8 918	105
Woodland I	Hungary	Budapest	2025	14 502	257	3 428	53
Woodland II	Hungary	Budapest	2027	15 953	269	11 895	188
Craft Zabłocie	Poland	Cracow	2026	4 116	95	2 607	60
Modena 2	Poland	Poznan	2027	9 573	200	7 164	153
Haffnera	Poland	TriCity	2026	8 002	133	4 643	75
Flatta	Poland	Warsaw	2026	1 758	14	1 758	14
hi Mokotów	Poland	Warsaw	2026	13 312	225	10 322	176
Lampworks	UK	Birmingham	2027	8 988	151	8 988	151
Bradford Works	UK	Birmingham	2027	1 353	54	1 353	54
TOTAL UNDER CONSTRUCTION				153 137	2 419	94 861	1 478

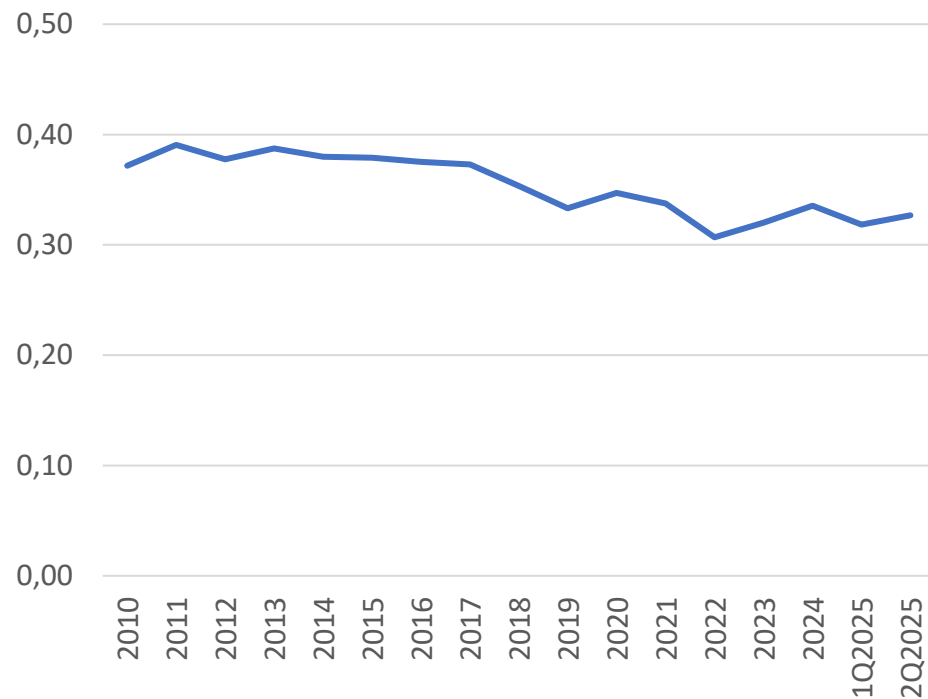
Source: Issuer

AFFORDABILITY OF FLATS IN BUDAPEST

Budapest – apartment prices vs net salary % growth since 2010 (annual average)

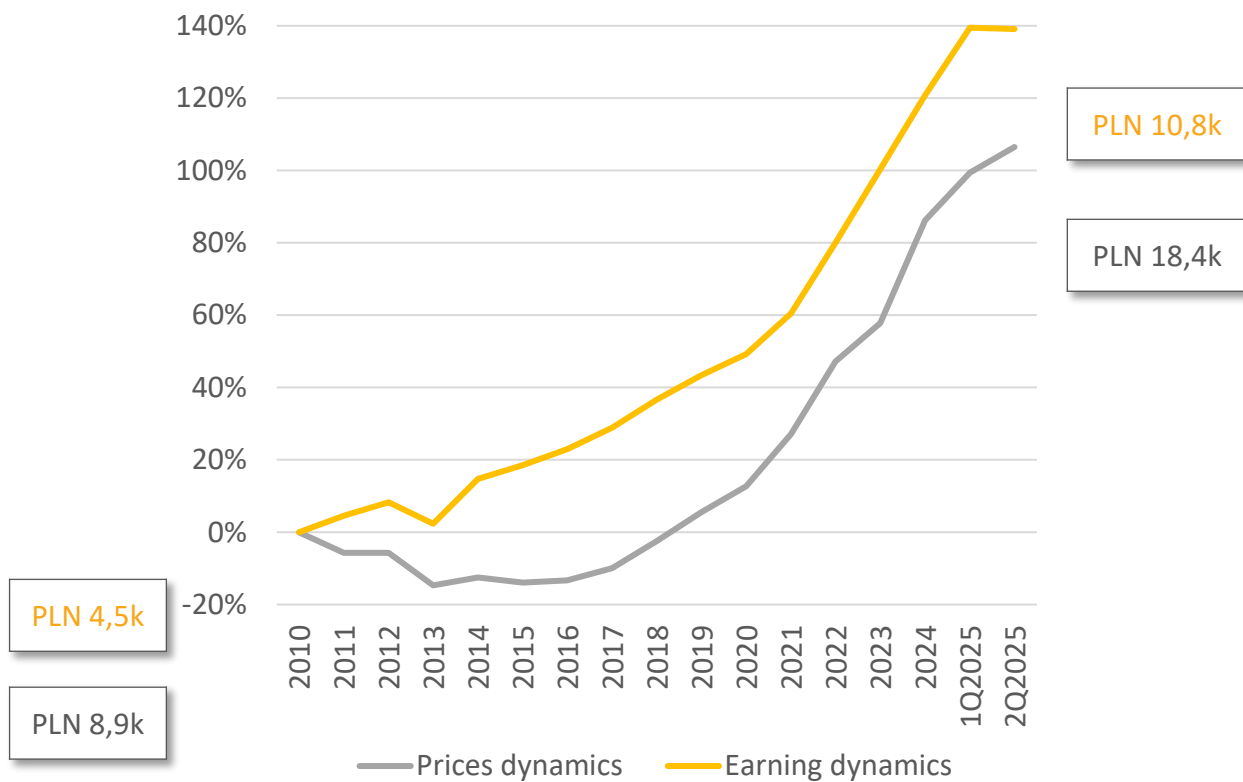


Budapest average net salary monthly / new apartment sqm price ratio

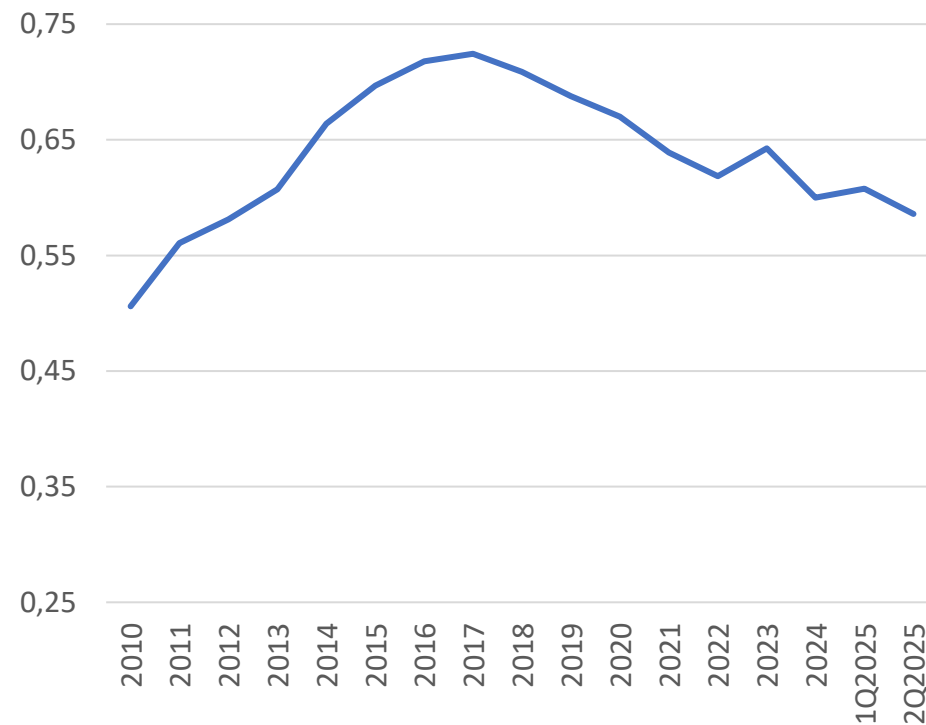


AFFORDABILITY OF FLATS IN WARSAW

Warsaw – apartment prices vs gross salary % growth since 2010 (annual average)



Warsaw average gross salary in enterprises monthly / new apartment sqm price ratio



Source: Polish Central Statistical Office, JLL

FINANCIAL RESULTS REVIEW

Profit and Loss Statement (PLNm)	1H2024	1H2025	% change
Revenue	359,7	354,4	(1%)
Cost of sales	(234,2)	(224,6)	(4%)
Gross profit	125,6	129,8	3%
Selling and marketing expenses	(36,7)	(36,2)	(1%)
Administrative expenses	(25,1)	(25,5)	2%
Net gain/loss from fair valuation of investment and development properties	(0,2)	-	(100%)
Other expenses	(10,4)	(39,1)	274%
Other income	34,1	4,1	(88%)
Operating profit	87,2	33,1	(62%)
Interest income	10,0	11,9	19%
Other financial income	106,7	176,5	65%
Finance income	116,8	188,4	61%
Interest expense	(25,5)	(34,4)	35%
Other financial expense	(57,5)	(91,0)	58%
Finance expense	(83,0)	(125,5)	51%
Net finance income/(expense)	33,8	62,9	86%
Share of profit/(loss) in associate and joint venture	9,3	(0,6)	(107%)
Profit before taxation	130,2	95,3	(27%)
Current income tax	(9,3)	(11,3)	22%
Deferred tax	8,6	7,9	(8%)
Income tax expense	(0,7)	(3,4)	403%
Profit for the period	129,6	91,9	(29%)

① Revenue stable in 1H2025 (y/y) due to higher value of units, while number of deliveries was down (-31% y/y).

② Gross profit margin remained at high 36,6% level close to 34,9% in the analog period of last year. Gross profit for the 1H2025 was PLN 129,8m marking 3% increase compared to 1H2024.

④ Other expense driven by PLN 30,9m write down of inventory

⑤ Interest accrued from bank deposits, short-term financial instruments, and Hungarian T-bills and government securities.

⑥ PLN 56,4m gain from the reclassification of financial asset due to the loss of significant influence in Argo Properties N.V

PLN 47,6m net gain from the revaluation of derivative assets and liability
PLN 32,5m net negative impact from foreign exchange movements

Source: Issuer

Financial Statement data converted at an average exchange rate in the reporting period published by MNB:
1H2025: 100 HUF /1,046 PLN ; MNB: 1H2024: 100 HUF/1,107 PLN ;

BALANCE SHEET – ASSETS

Assets (PLNm)	30.12.2024	30.06.2025	change%
Non-current assets	748,1	837,2	12%
Intangible assets	0,5	0,4	(20%)
Investment properties	61,8	45,8	(26%)
Property, plant and equipment	23,8	25,0	5%
Long-term receivables from third parties	9,6	9,4	(2%)
Investments accounted for using equity method	201,2	1,9	(99%)
Deferred tax assets	12,2	10,8	(12%)
Restricted cash	-	96,1	n/a
Long-term VAT receivables	4,1	-	(100%)
Other long-term financial assets	434,9	647,8	49%
Non-current derivative assets	-	0,03	n/a
Total non-current assets	748,1	837,2	12%
Current assets	2 838,3	2 968,7	5%
Inventory	1 738,9	1 828,9	5%
Trade and other receivables	12,2	15,1	23%
Short-term receivables from related parties	6,4	3,0	(53%)
Other short-term assets	36,1	42,2	17%
Income tax receivables	56,9	16,3	(71%)
Short-term VAT receivables	23,0	69,0	201%
Restricted cash	53,5	24,0	(55%)
Other financial assets	30,5	308,6	911%
Cash and cash equivalents	880,8	661,6	(25%)
Disposal group of assets classified as held for sale			
Assets classified as held for sale	1,0	1,0	(0,17%)
Total assets	3 587,4	3 806,9	6%

① Reclassification of financial asset due to the loss of significant influence in Argo Properties N.V and partial sale of stake in this company to Other financial assets

② Cash and Cash equivalents decrease due to investments in Other long-term financial assets that include PLN 290m bond liquidity reserves (mid term investment horizon 1–3 years) and PLN 355m long-term bond reserves (over 3 years investment horizon).

③ Inventory comprises mostly work in progress of which PLN 798m relates to land and PLN 515m to construction, engineering and design costs. Finished apartments amounted to PLN 1 545m.

Source: Issuer

Financial Statement data converted at an average exchange rate in the reporting period published by MNB: 1H2025: 100 HUF/1,062 PLN; MNB: FY2024: 100 HUF /1,042 PLN

BALANCE SHEET – EQUITY AND LIABILITIES

Equity and liabilities (PLNm)	31.12.2024	30.06.2025	% change
Equity attributable to equity holders of the parent	1 399,1	1 448,5	3,5%
Non-controlling interests	0,2	0,5	189,9%
Total equity	1 399,2	1 449,0	3,6%
Net assets attributable to non-controlling investment unit holders	-	91,6	n/a
Non-current liabilities	1 342,0	1 455,1	(8%)
Loans and borrowings	46,6	141,1	203%
Bonds	1 122,9	1 063,5	(5%)
Deferred tax liabilities	22,1	14,1	(36%)
Other provision	8,7	8,5	(2%)
Customer advances	116,8	203,0	74%
Lease liabilities	17,1	14,7	(14%)
Amounts withheld for guarantees	7,7	9,9	28%
Other long-term liabilities	0,2	0,3	36%
Current liabilities	846,2	811,1	(4%)
Trade and other payables	127,8	115,3	(10%)
Bonds	155,1	158,0	2%
Short-term liabilities to related parties	13,0	6,5	(50%)
Loans and borrowings	15,0	7,9	(47%)
Customer advances	155,4	150,4	(3%)
Lease liabilities	278,8	283,9	2%
Other tax liabilities	9,5	9,7	2%
Other provision	73,1	75,0	3%
Income tax liabilities	5,3	2,8	(48%)
Other short-term liabilities	0,02	1,5	7 190%
Current derivative liabilities	13,2	0,1	(99%)
Total liabilities	2 188,2	2 266,3	4%
Total equity and liabilities	3 587,4	3 806,9	6%

① Increase in equity level resulting from positive net profit balanced by HUF/PLN depreciation in the reporting period.

② Most of the lease liabilities were held by WWA Development and were primarily associated with the right of perpetual usufruct of land, which was recorded as both investment property and inventory.

③ Increase in bank debt and borrowings following a new drawdowns for project financing.

④ Decrease in current and non-current bonds due to planned repayment of bonds liabilities at PLN 77m

Source: Issuer

Financial Statement data converted at an average exchange rate in the reporting period published by MNB: 1H2025: 100 HUF/1,062 PLN; MNB: FY2024: 100 HUF /1,042 PLN

CASH FLOW STATEMENT

Cash flow statement (PLNm)	1H2024	1H2025
Net cash from/(used in) operating activities	120	(71) ①
Cash flows from/(used in) investing activities	(281)	(182) ②
Cash flows from/(used in) financing activities	415	21 ③
Net change in cash and cash equivalents	255	(232)
Cash and cash equivalents at end of the period	770	662

① Decrease of PLN 71,1m net cash used in operating activities driven by increase in Inventory and trade and other receivables

② Decrease of PLN 182m net cash used in investing activities due to PLN 216,5m invested in long-term financial assets, PLN 123,4m invested in short-term financial assets, offset by PLN 110,9m proceeds from sale of short-term financial assets (ARGO Properties N.V.) and PLN 25,1m from sale of investment in associate, as well as PLN 11,5m in interest received.

③ Increase of PLN 20,9m net cash from financing activities, reflecting PLN 76,3m in bonds repayments, PLN 76,3m in dividend payment balanced by net drawdown of loans and borrowings of PLN 86,8m and PLN 92,0m from purchase by non-controlling shares.

Source: Issuer

Financial Statement data converted at an average exchange rate in the reporting period published by

MNB: 30.06.2025: 1H2025: 100 HUF/1,046 PLN; MNB:1H2024: 100 HUF /1,107 PLN;

EOY: 30.06.2025: 100 HUF / 1,062 PLN; 30.06 2024: 100 HUF / 1,091 PLN.

DIFFERENCIES IN PROJECT FINANCING AND SALES REGULATIONS DRIVES SPV'S DEBT

TOTAL PROJECT LOANS BALANCE

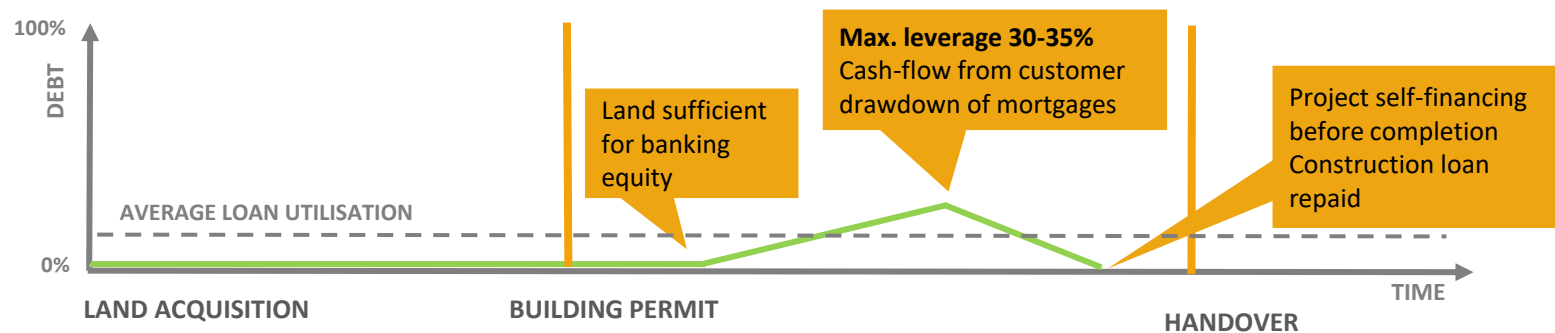
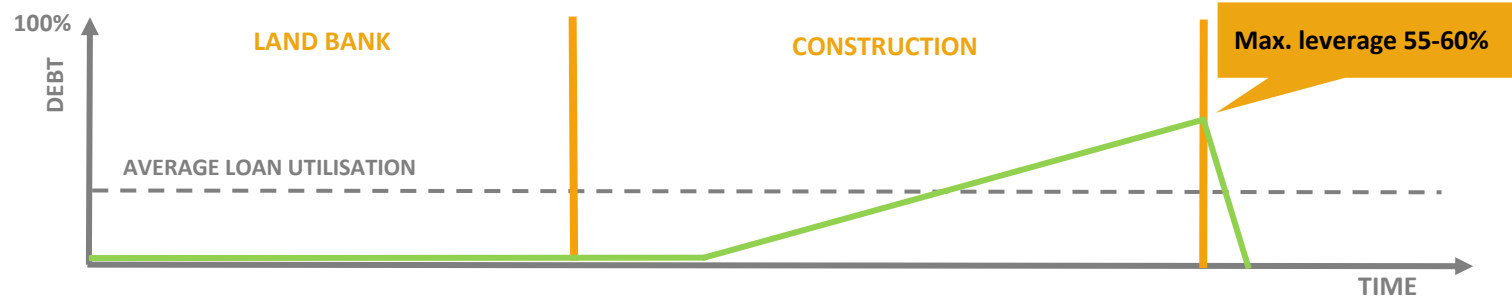
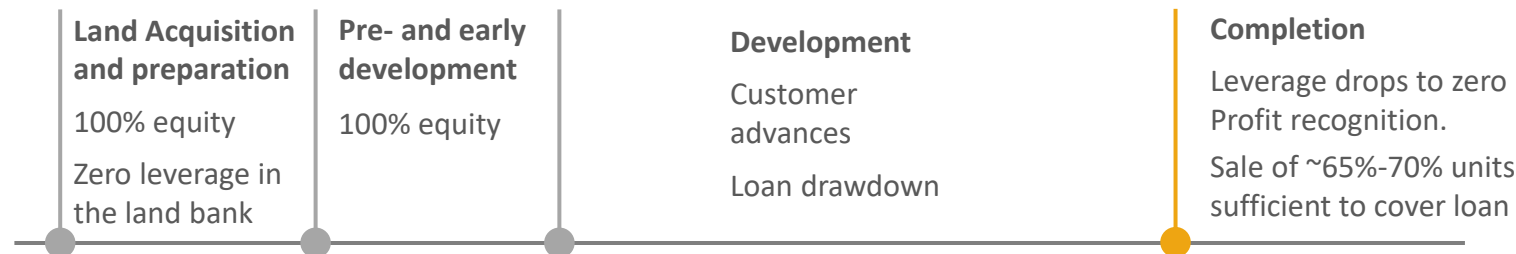
in SPV's eoy 1H2025

PLN 149,0m
(PLN 61,5m eoy 2024)

HUNGARY
PLN 95,4m

POLAND
PLN 42,1m

UK
PLN 11,5m



CORDIA INTERNATIONAL COMPLETED PROJECTS in 2024/1H2025



Naphegy 12
Budapest
completion in 2024
42 units



Jade Tower
Fuengirola
completion in 2024
116 units



I6 Residence by Cordia
Budapest
completion in 2024
162 units



Jaškowa Dolina 2
Tricity
completion in 2024
118 units



Corvin Next
Budapest
completion in 1H2025
100 units



Modena 1
Poznan
completion in 2024
272 units

The image features a large, semi-transparent orange rectangular overlay in the center. Within this overlay, the word "CORDIA" is written in a large, bold, sans-serif font, with the "C" being a stylized infinity symbol. Below it, in a smaller, bold, sans-serif font, is the text "Member of Futureal Group". The background of the entire image is a vibrant, high-quality architectural rendering of a modern urban development. It shows multi-story residential buildings with balconies, some with greenery. In the foreground, there is a lively public plaza with paved walkways, green spaces with trees and shrubs, and people engaged in various activities like walking, cycling, and sitting on benches. The sky is a clear, bright blue with a few wispy clouds. The overall atmosphere is one of a modern, sustainable, and community-oriented living environment.

CORDIA
Member of Futureal Group